

# Ocean City Regional Chamber of Commerce Newsletter

#### **Letter from the President**

#### Dear Chamber Members.

That's a wrap for 2019! The weather cooperated and Ocean City was blessed to have another successful year! Ocean City, NJ was voted New Jersey's Favorite Beach and Cape May County's Favorite Beach in the NJ Sea Grant Consortium's poll, our Boardwalk ranked #1 in New Jersey on NJ.com, we were named one of the 10 Best Places on the Coast for Memorial Day Weekend and named one of the 10 Best Beach Towns on the Jersey Shore by Coastal Living Magazine!

Fall was busy for the Chamber. The staff tackled the huge undertaking of organizing the Fall Block Party which is wildly successful year after year. Welcome Night was again held at the Ocean City Civic Center and was

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#### **Dates to Remember**

an enjoyable and productive for our members and the community.

**Read Letter Here** 

## **Business Summit Part 1 Legislative Update - Federal**

Join Ocean City Regional Chamber of Commerce and Congressman Jeff Van Drew for our Annual Legislative Update as part of our 4-part Business Summit series. The meeting will be held on Thursday, January 23rd, 12 P.M. at The Flanders Hotel. Meeting and lunch, \$25pp.



Guest Speaker Congressman Jeff Van Drew

Click Here to Register

## Murphy Delivers 2020 State of the State Address

Gov. Phil Murphy delivered his second State of the State Address at the State House. Murphy highlighted accomplishments from his first two years in office and outlined priorities to address the challenges ahead, including enacting a millionaires tax and a new Jobs NJ talent development initiative...

#### Read more here

## NJBIA's Michele Siekerka Reacts to State of the State Address

New Jersey Business & Industry Association President CEO Michele N. Siekerka, Esq. issued the following statement in response to the State of the State address by Gov. Phil Murphy.

#### Read more here

#### Jan 23rd -

Business Summit -Federal Legislative Update with Congressman Jeff Van Drew, 12pm, Flanders Hotel

**Feb 13th** - Board of Directors Installation Dinner, 6pm, The Flanders Hotel

## <u>Mar 12th</u> -

Business Summit -State Level with Michele Sierkerka, 12pm

<u>Apr 22nd</u> - Annual Salute to Working Women, 12pm, TBA

May 8th - Ocean City Regional Chamber of Commerce 100th Anniversary Dinner

June 11th - Mixer

#### September 17th -

Business Summit Part 3 - Local Legislative Update with Mayor Gillian, 12pm, American Legion

#### **October 8th**

Business Summit
Part 4 - Tourism
Update with Jeff
Vasser, ED of NJ
Division of Travel &
Tourism

October 28th - Welcome Night,

### **Capitol Memo**

The Ocean City Regional Chamber of Commerce is pleased to partner with the New Jersey Business & Industry Association's ChamberLink program to offer reciprocal discounts on events and membership.

Ocean City Chamber members may also sign up for NJBIA's weekly Capitol Memo, a thorough update on all of the business policy issues being discussed in Trenton.

To receive Capitol Memo every Sunday morning, visit NJBIA's <u>sign-up page here</u>.

## **How to Increase Your Business Foot Traffic** in 2020

If you run a retail business then foot traffic - the number of people on your premises at a given time - is a key measure you're always looking to increase.

#### Why foot traffic is key

Clearly, people can't buy from you if they don't even make it into your premises (leaving aside online only buyers if you have this facility), and foot traffic metrics tell you much about how effective your marketing efforts are. Increased foot traffic hopefully leads to increased sales and gain a customer, learn about them, and sell to them again thanks to the information you capture when you process their purchase via POS (Point of Sale) tech Along with the basic 'how many people are in the shop?' metric, other information such as how visitors behave once inside, how long they stay and other factors is important information.

So how can you improve your foot traffic?

Read more here

### **Chamber Member Business Survey**

Please take a minute to answer this brief survey to let us know how business has been so far this season. Your feedback helps us in our planning purposes. Thank you! 6pm, Ocean City Civic Center

\*\*(Please note all dates are subject to change)











Join Our Mailing List!

**Stay Connected** 



#### **Click Here for Survey**

#### **Welcome New Members!**

#### **Coast Tile & Marble Supply**

Kyle Eisele 3168 Fire Road Egg Harbor Township, NJ 08234 609-646-9346 http://www.coasttile.net

#### **Diamond Barre Fitness**

Holly Wentz 750 Asbury Avenue, 2nd Floor Ocean City, NJ 08226 609-938-2527 http://www.diamondbarrefitness.com

#### **Donna Gay Dillon**

Gay Donovan 725 Asbury Avenue Ocean City, NJ 08226 609-399-0082

#### Frenchy's

Joan Ditmars 822 Boardwalk Ocean City, NJ 08226 https://www.facebook.com/frenchysoc/

#### **GG's Diamond Cleaners**

James Hong 609 Asbury Avenue Ocean City, NJ 08226 609-399-1120

#### **Liberty Floor Covering**

Carmine Cantwell
Ocean City, NJ 08226
215-460-8788
http://www.libertyfloors.net

#### Millevoi's Best Tire

Ken Millevoi 600 Asbury Avenue Ocean City, NJ 08226 609-399-3006

#### **OC Escape Adventure Games**

Joan Ditmars 826 Boardwalk Ocean City, NJ 08226 609-391-7777 http://www.ocescaperoom.com

#### **Orsted**

Kris Ohleth 520 Pacific Avenue, Unit 201c Atlantic City, NJ 08401 201-850-3690 http://www.oceanwind.com

#### **P Francis**

Paul Cunningham 846 Asbury Avenue Ocean City, NJ 08226 609-399-5570

#### **Peak Mobility**

Nick Deckard Ocean City, NJ 08226 609-602-2847 http://www.peakmobilitynj.com

#### **TCC Verizon**

Avin Granneman 854 Asbury Avenue Ocean City, NJ 08226 609-545-8731 http://www.tccrocks.com

#### Yes! Nails & Spa

Amanda Chan 640 Asbury Avenue Ocean City, NJ 08226 609-391-1818

### OceanCityVacation.com

#### **Top Pages**

Calendar of Events Things to Do Where to Stay Vacation Rental Search Hotels/Motels

#### **Top States**

Pennsylvania New Jersey New York District of Columbia Maryland

#### Top Cities in Pennsylvania

Philadelphia
Upper Darby
Allentown
Lancaster
Bensalem

## **Top Cities in NJ**

Ocean City Mount Laurel Cherry Hill Egg Harbor Township Atlantic City

Facebook = 170,343 Likes

## **Chamber Photos**



**Fall Block Party** 



**Citizen of the Year - Carrie Merritt** 



**Welcome Night - OC Civic Center** 



Earlier Than The Bird Downtown Ocean City



Annual Business Summit
Keynote Speaker Jeff Vasser
Executive Director of New Jersey Travel and Tourism



Chamber Networking Christmas Party
Jon & Patty's

### **Ocean City Vacation App**



Discover everything Ocean City NJ has to offer with the new Ocean City NJ Vacation app! This app helps you discover everything Ocean City, NJ has to offer during your beach vacation.

Download on the App Store <a href="https://itunes.apple.com/us/app/ocean-city-vacation/id1228343660?mt=8">https://itunes.apple.com/us/app/ocean-city-vacation/id1228343660?mt=8</a>

or get it on Google Play <a href="https://play.google.com/store/apps/details?">https://play.google.com/store/apps/details?</a> id=com.oceancityvacation&hl=en Copyright © 2012. All Rights Reserved.